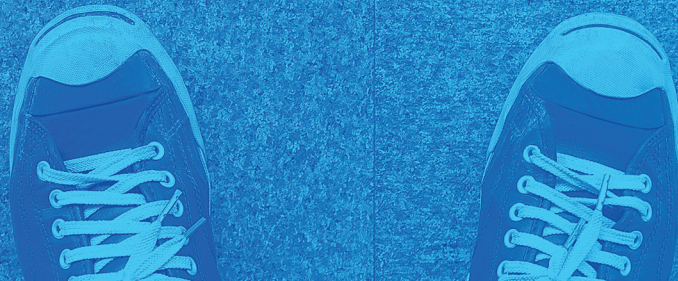


EXPLORE A NEW

DIRECTION



PT | SOLUTIONSSM
PHYSICAL THERAPY

PARTNERSHIP OPPORTUNITIES WITH PT SOLUTIONS

PARTNERSHIP OPPORTUNITIES WITH PT SOLUTIONS

THE OPPORTUNITY

We believe in being direct, so here's the deal: PT Solutions is actively looking to acquire successful, multi-clinic practices that align with our growth plan. If your practice meets our criteria, we are interested in formally partnering with your practice.

We understand this is a big deal. You've poured your heart and soul into your practice and the thought of selling it to another company can be both exhilarating and terrifying at the same time. We get that. PT Solutions was founded by therapists, and we've been right where you are. We know what's at stake.

This document was designed to shed some light on what we are looking for, what we can offer and how it benefits you, your employees and your patients. Even if you've not considered selling in the past, it's worth your time to take 15 minutes to explore the opportunity and give it some thought. Let's get started...





WE WANT
THE BEST

WHAT WE ARE LOOKING FOR

At PT Solutions, we pride ourselves on being the best. We aim to hire the best therapists, offer the best treatment and have the best facilities. Our philosophy when it comes to acquisitions and partnerships is no different. Simply put, we want the best.

We are seeking to partner with owners who have grown a successful practice and are ready to capitalize on that success. Unfortunately, that means we are unable consider struggling practices.

We're also looking for owners that want more. Not only more money (although that is a part of the equation), but owners that want a greater reach, a bigger challenge or a team to back you up.



PARTNERSHIP OPTIONS

If you're seriously considering selling your business, then you've likely looked around. That's good; we encourage you to look around. When you do, you'll find that the opportunity to partner with PT Solutions is unique within the industry.

Other firms may be larger, but what we offer is flexibility. PT Solutions does not offer cookie cutter deals. The flexibility we offer allows us to shape the deal around your priorities.



HOW DO THE OPTIONS STACK UP?

Before choosing a partner, you'll want to see how the opportunities stack up. Our goal is to offer an unmatched level of opportunity. Compare what we offer to remaining independent or even against another provider.

	PT SOLUTIONS	STAY INDEPENDENT	PARTNERSHIP OPTION 2
Cash Payment	✓		
Flexible Deal Structure	✓		
Nationwide Recruiting Program	✓		
Billing & Compliance Assistance	✓		
National Training Program	✓		
Long Term Incentives	✓		
District Manager Program	✓		
APTA Certified Residency Program	✓		
Mentorship Program	✓		
Clinical Focus Opportunities	✓		
Regional Growth Opportunities	✓		
Remain Integral to Practice	✓		
Personal Financial Risk	X		





THE PROCESS

1

PROSPECTUS

The partnership process starts right here. We encourage you to read through this document and think through what you would like to see in a partnership arrangement. Having clarity about what you want will make the process smoother.

2

INTRODUCTORY CALL

The next step in the process is to schedule a call with Dale Yake, CEO and Rocky Barnes, President. We are a very hands-on organization and if you are interested or have questions, we want to talk. During this call, we can answer any questions you have and get to know each other.

3

SITE VISIT & INTERVIEWS

If both parties wish to explore the possibility of a partnership, then site visits will be scheduled. We want to see your practice in action and get a sense of how your clinics run. Also, it's important for you to visit our clinics. We want you to meet our therapists, talk to our patients and get a firsthand look at our organization.



4

PROPOSAL

After the site visits and additional interviews, PT Solutions will prepare a proposal. This document will cover the financial, legal and structural proposals we are making. We'll review this together and answer any questions you have about the deal.

5

DUE DILIGENCE

After arriving at an agreement we will begin the due diligence process. Depending on the size of the transaction, this can range from one to three months. With any investment of this size, we have to do our homework and ensure everything is in the right place.

6

CLOSING

At the conclusion of the due diligence process, we'll be ready to close, and the new arrangements will take effect.



THE **BENEFITS** OF PARTNERING WITH PT SOLUTIONS



CAPITAL TO INVEST

With the backing of New Harbor Capital, PT Solutions is ready to invest in you and your practice. We have an approved growth plan that includes acquisitions. We're ready.

EMPLOYEE DEVELOPMENT

We have spent years developing our employee training and development programs. Our APTA credentialed residency program and mentorship programs are critical to the development of our team. PT Solutions has also partnered with the Bell Leadership Institute to advance our leadership training and development.



PROVEN RECRUITING SYSTEM

PT Solutions maintains an active recruiting system. We have a presence at countless events, schools and student groups. You will not have to worry about recruiting with PT Solutions.



ACTIVE GROWING COMPANY

We're growing. Fast. This growth offers you a wide range of dynamic opportunities. You can focus on new areas of business and management or expand your clinical expertise.



PROVEN MARKETING SYSTEM

We understand development. Our sales and marketing team knows the importance of community in our sales approach and is responsible for physician and patient outreach. This focus keeps referrals moving and the practice growing



COMPLETE ADMINISTRATIVE & BILLING SUPPORT

Our corporate office takes care of all the administrative and billing concerns. Reimbursements, compliance, 401K, payroll, tax, financial reporting, - we have it covered.



ABOUT PT SOLUTIONS

PT Solutions, a private physical therapy practice founded in 2003, has grown from a single location in Eufaula, Alabama to over 100 points of service spread across eight states. The company is led by Dale Yake and Rocky Barnes, two industry veterans who know how to grow and scale a practice. We've been rated a top workplace four years in a row and work hard to create a dynamic culture both inside and outside the clinics. PT Solutions was named as one of Inc. Magazine's 5000 fastest growing companies in America in 2015.

LEADERSHIP TEAM:



Dale Yake, CEO

- Physical Therapist
- Athletic Trainer - MLB, NHL, Professional Tennis
- Program Director of Residency Program



Rocky Barnes, President | (Development)

- Legislation Chairperson, Alabama Physical Therapy Association
- State Delegate, APTA Convention
- APTA Governmental Affairs Chairman
- Built previous rehab company to PT Solutions

2003

- PT Solutions founded in Eufaula, AL



2004

- Expansion into Georgia
- First Evidence Based Practice Symposium
- Body Solutions



2005

- Expansion into Florida
- Development of mentorship program



2006

- 10 clinic milestone



2007

- 20 clinic milestone



2008

- Forging of partnership with Atlanta Area Hospital

2009

- Addition of Florida Clinics
- Always Working

Always Working
PT SOLUTIONS

ALABAMA

Eufaula
Montgomery
Troy
Wetumpka

FLORIDA

Destin
Ft. Walton
Panama City
Pensacola
Port St. Joe
Santa Rosa Beach
Navarre
Niceville
Palm Coast
Tampa
Tarpon Springs
Trinity

Palm Coast
Palm Harbor
Zephyrhills

GEORGIA

Acworth
Cartersville
Dallas
Dalton
Douglasville
Duluth
Dunwoody
East Cobb
Hiram
Johns Creek
Marietta
McDonough
Morningside
Roswell
Sandy Springs
Smryna
Calhoun
Chatsworth
Dallas
Sandy Springs
Adairsville
Lakepoint Sports



ILLINOIS

Aurora
Bolingbrook
Downers Grove
Glendale Heights
Hinsdale
La Grange
Naperville
Plainfield
Romeoville
Wheaton
Woodridge

KENTUCKY

London
Williamsburg

LOUISIANA

Metarie
New Orleans

NORTH CAROLINA

Candler
Hendersonville
Laurel Park

TENNESSEE

Greenville
Jellico
Knoxville



2010

2011

2012

2013

2014

2015

- Launch of PTS endurance series



30

- Opening of PTS Sports
- 30 clinic milestone

- Expansion into Kentucky
- APTA accreditation of Residency program



- Expansion into Tennessee
- Expansion into Illinois
- 10th anniversary
- New Harbor deal



- 50 clinic milestone
- Sponsorship of the Atlanta Braves



50

- 80 clinic milestone
- Expansion into North Carolina
- Expansion into Louisiana

80



NEXT STEPS

Thanks for taking the time to download and read this. We hope this prospectus has helped you learn a little more about the types of opportunities that are available with PT Solutions. Our intention in creating this document was to answer a number of common questions you might have about our company and what the opportunity looks like.

If you're interested in learning more we are here and ready to talk.

Reach out and let's schedule the introductory call.

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LET'S GET STARTED